

Presented By:
Mike Baumgartner

Landfolio North American Regional User Conference

Welcome, Corporate Update & Agenda

Hogan
Lovells



Welcome



RioTinto



GLENCORE



lundin mining



Housekeeping

- 1 Please set phones to silent
- 2 Washroom location
- 3 Coffee and lunch served here
- 4 Emergency evacuation procedures

GUEST WIFI: dmbf2nkw




The Trimble Mission Statement

Transforming the way the world works

By connecting the physical and digital worlds through hardware, software and services across [agriculture](#), [construction](#), [geospatial](#) and [transportation](#).



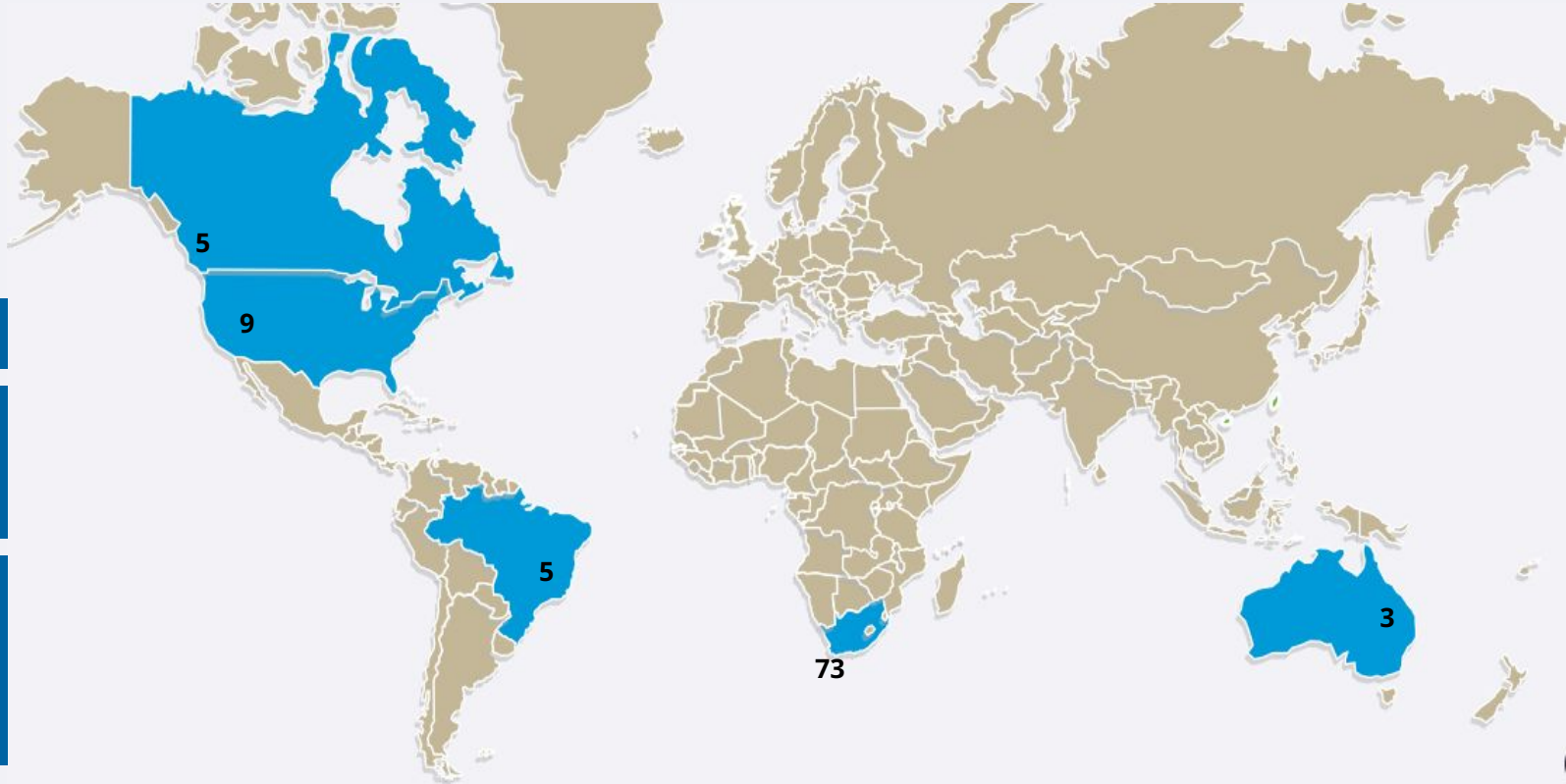
The Trimble Land Administration Mission Statement



Transforming the way land tenure is secured and
land-related assets are managed



Our Global Team



95 Staff

49 ProServ
31 R&D
10 G&A
5 Sales

Cape Town
Denver
Vancouver
Belo Horizonte
Brisbane
Remote

Our Management Team

Matt Delano



GM, Land Administration
Land Surveying
Denver
20 years

Bill Feast



Managing Director, Landfolio
BSc (Hon) Geology
Cape Town
24 years

Mike Baumgartner



Director, North America
MSc Geology
Vancouver
23 years

Nicholas Holleman



Head of R&D
BSc Geology, Computer Science
Cape Town
10 years

Jill Urban-Karr



Key Account Manager
BSc Geography
Remote, Texas
17 years

Glenn Matthews



Director, Sales
BSc GIS
Cape Town
16 years

Jaco Crafford



Director, Pro Services
Masters GIS
Cape Town
16 years

Jonathan Davids



Director, Technical Services
MBA, BSc Geomatics
Cape Town
20 years

Rogério Castejon



Director, Latin America
MSc Computer Science, BSc Geol
Belo Horizonte
12 years

Toby Mills



Head of Product
BSc (Hons) Geology
Cape Town
22 years

Althea Wicomb



PX Partner
Diploma. Human Resources
Cape Town
4 years

Yolande Mellet



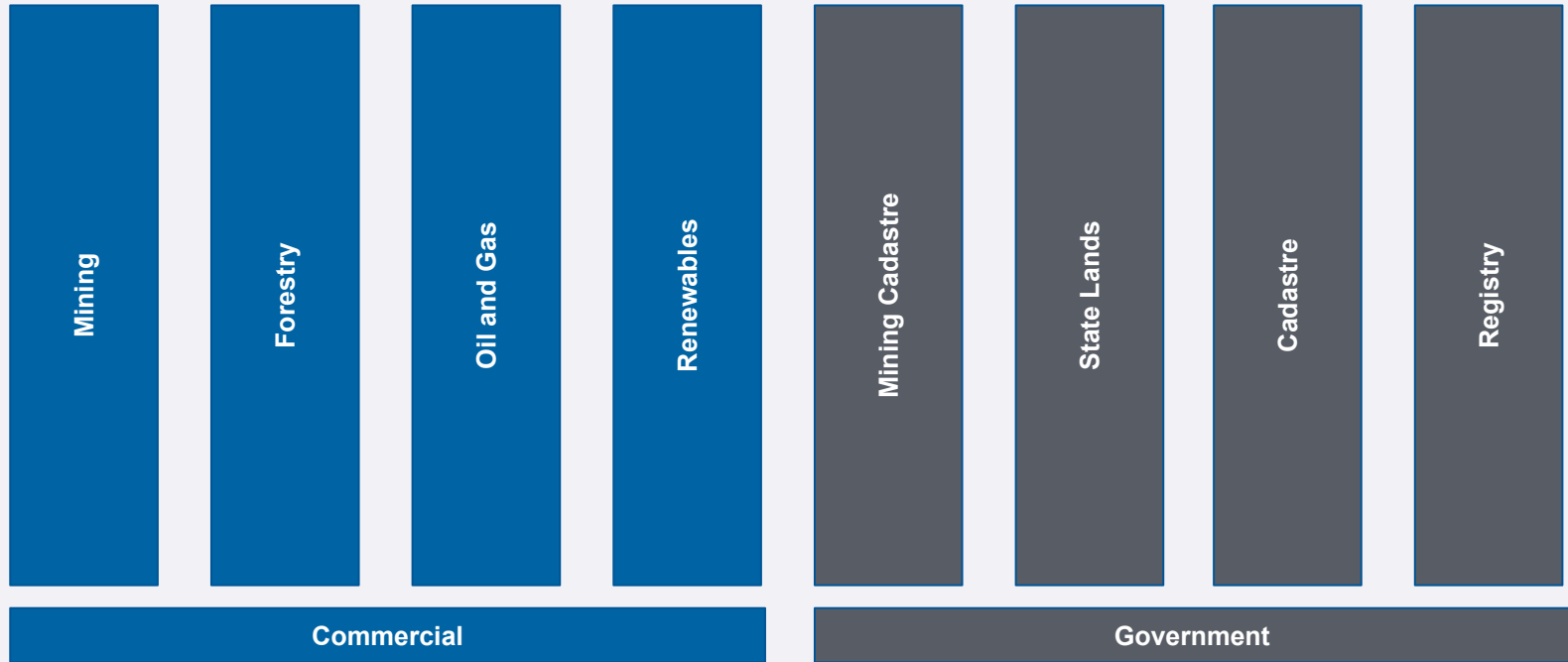
Financial Controller
BCom (Accounting)
Cape Town
3 years



Our User Community



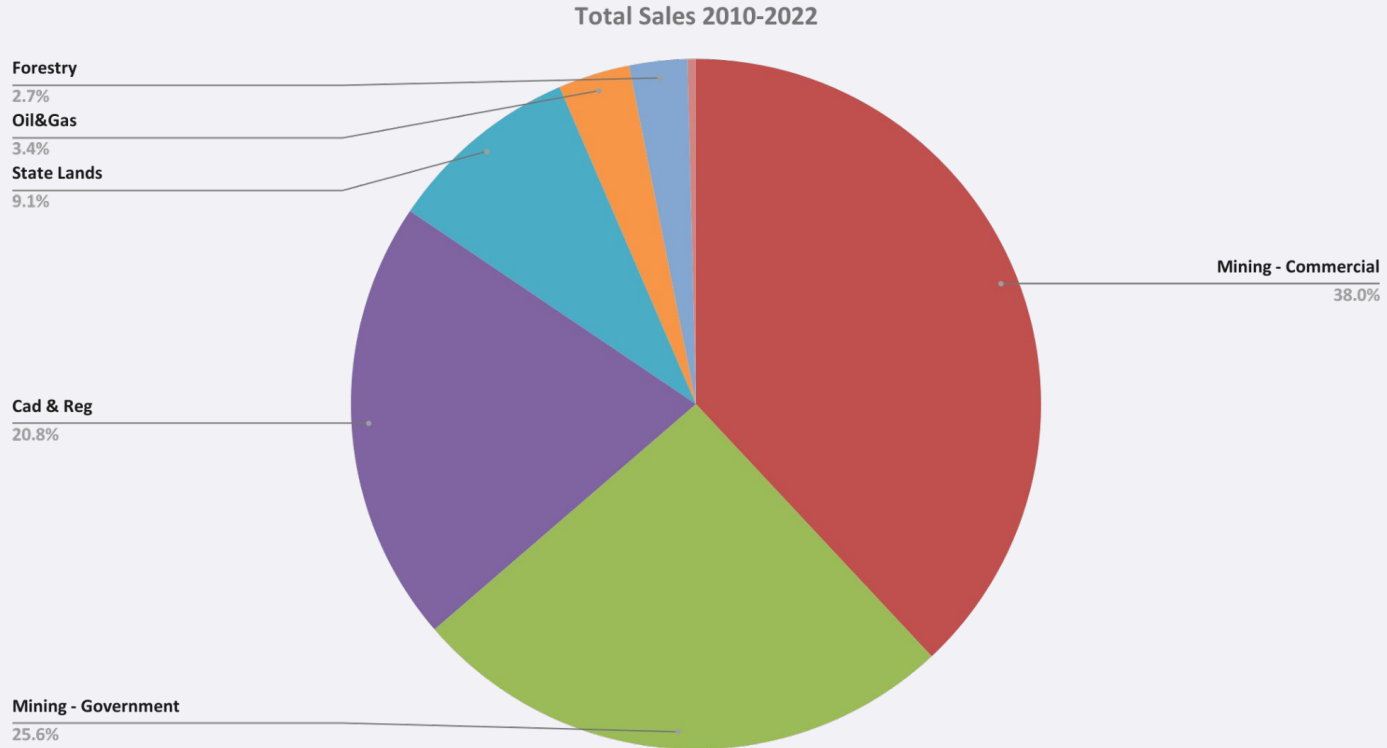
Our Customer Segments



Landfolio

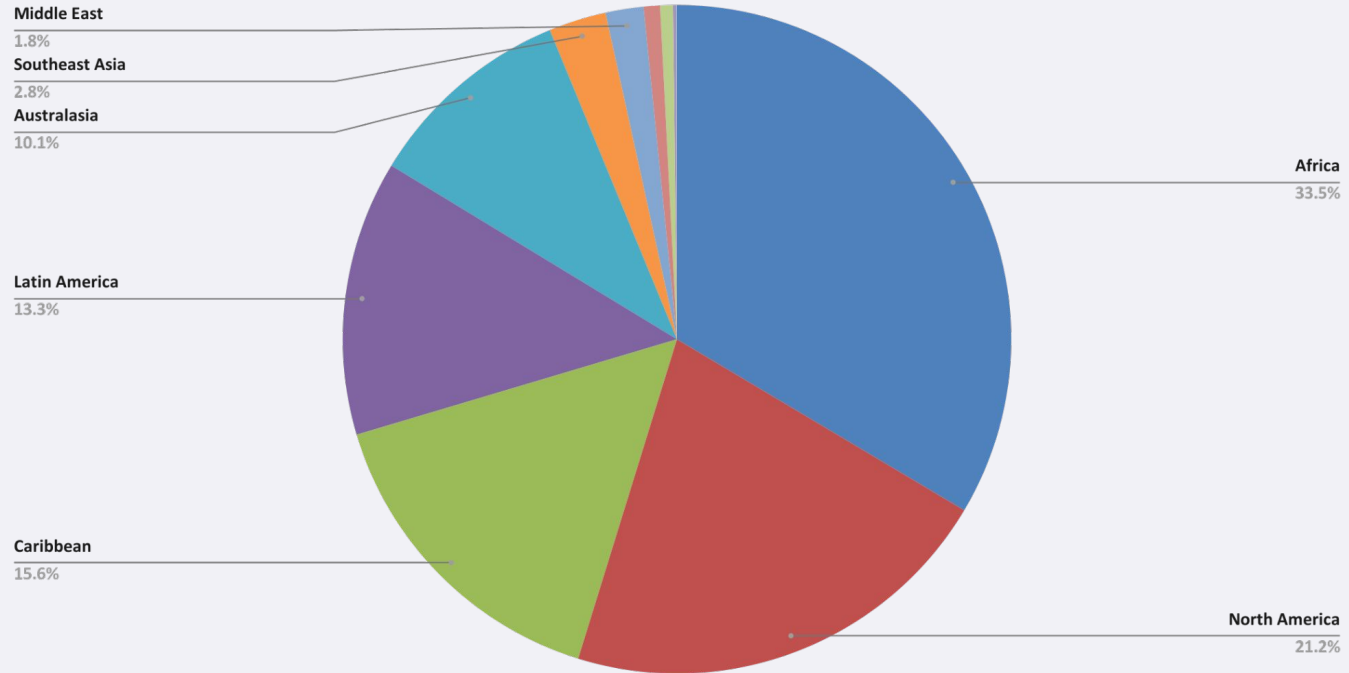


Our Customer Segments By Sales



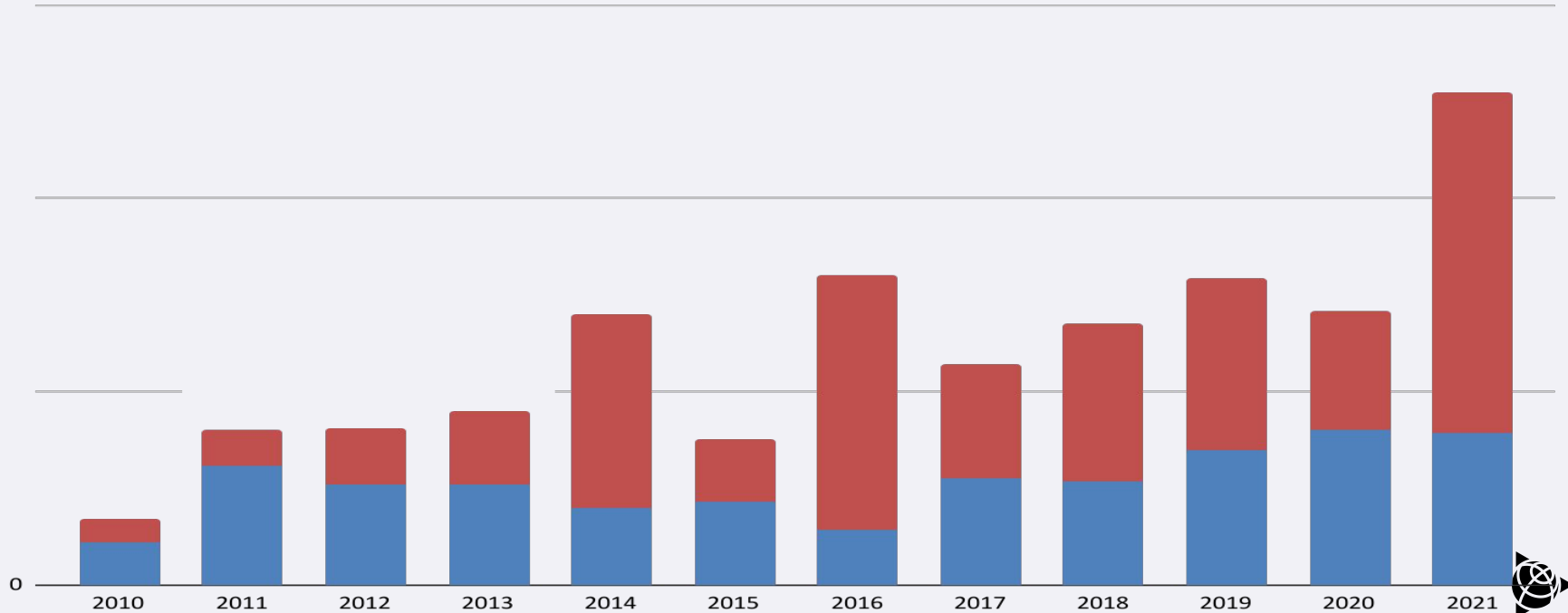
Our Sales by Region

Total Sales 2010-2022



Our Financial Performance

Government Commercial



Day 1 Agenda

Morning

01

Scot Anderson, Hogan Lovells

The Use of Land for Resource Development: A Once and Future ESG Framework

02

Nick Holleman, Trimble

What's New in Landfolio (7.0 and 7.2)

03

Phil Cramer, Trimble

Landfolio & Mobile Integration with Esri Survey 123

04

Mark Woloszyk, WhiteStar

WhiteStar data and service update

05

Nick Holleman, Trimble

Introduction to Landfolio Framework

06

Phil Cramer, Trimble

Landfolio & Reporting Dashboards



Day 1 Agenda

Afternoon

01

Peter Will, Esri

Esri ArcGIS Pro for Natural Resources

02

Mike Baumgartner, Trimble

Property Tax Management in Landfolio

03

Nick Holleman, Trimble

Landfolio Framework Showcase: Botswana e-Gov Portal

04

Jessica Joshi, RCI

The use of Landfolio for integrated Water Rights Management in Nevada

05

Leon Thornton, Trimble

Integration Toolsets

06

OPEN FORUM



Day 2 Agenda

Morning

01

Mike Baumgartner

Configuration and Import of Structured Data

02

Adrian Pietersen

Workflow and Business Rule Enhancements

03

Bill Martin

User Interface Controls: Refresher & New Functionality

04

Mike Baumgartner

Authoring Maps in Landfolio



Day 2 Agenda

Afternoon

01

Phil Cramer

Embedded Reports in Business Records

02

Heather Judd

Managing Alerts through Action Notifications, Distributed Reports and Discussions

03

Mike Baumgartner

Shape Sync Tool Setup, Configuration and Operation

04

OPEN FORUM



Thank You

